

Financial Performance
December 2023

Statement of Income – December 2023 (in thousands)

December 2023	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Revenues</u>					
Gross Inpatient Revenue	\$ 127,500	\$ 129,987	\$ 121,338	\$ 6,162	5.1%
Gross Outpatient Revenue	52,348	57,083	49,180	3,169	6.4%
Total Gross Patient Revenue	179,849	187,070	170,517	9,331	5.5%
Deductions from Revenue	(144,496)	(149,497)	(136,635)	(7,861)	5.8%
Net Patient Revenue	35,353	37,573	33,883	1,470	4.3%
Supplemental Funds/Settlements	4,110	5,815	18,594	(14,483)	(77.9%)
Other Operating Revenue	1,378	1,473	2,199	(821)	(37.3%)
Total Operating Revenues	\$ 40,841	\$ 44,862	\$ 54,676	\$ (13,834)	(25.3%)
<u>Expenses</u>					
Productive Salaries	\$ 15,026	\$ 15,452	\$ 14,463	\$ 563	3.9%
Non-Productive Salaries	2,752	2,728	2,777	(25)	(0.9%)
Nursing Contract Labor	1,350	1,074	1,579	(228)	(14.5%)
Benefits	7,005	6,475	7,416	(411)	(5.5%)
Total Supplies	6,349	6,341	6,035	314	5.2%
Purchased Svcs	1,266	3,295	3,199	(1,933)	(60.4%)
Other	5,775	6,981	5,890	(115)	(1.9%)
Total Operating Expenses	\$ 39,524	\$ 42,345	\$ 41,357	\$ (1,834)	(4.4%)
EBIDA	\$ 1,318	\$ 2,516	\$ 13,318	\$ (12,001)	(90.1%)
<i>EBIDA Margin</i>	3.2%	5.6%	24.4%		
Depreciation and Amortization	3,987	1,806	1,750	2,237	127.8%
Interest Expense	500	486	506	(7)	(1.3%)
Operating Income (loss)	\$ (3,169)	\$ 225	\$ 11,062	\$ (14,231)	(128.7%)
Investment Income (loss)	1,032	55	224	807	360.0%
Capital Contribution	-	11	-	-	0.0%
NET INCOME (LOSS)	\$ (2,138)	\$ 291	\$ 11,286	\$ (13,424)	(118.9%)
<i>Income from Operations Margin %</i>	-7.8%	0.5%	20.2%		
<i>Operating EBIDA %</i>	3.2%	5.6%	24.4%		
<i>Excess Margin %</i>	-5.2%	0.6%	20.6%		

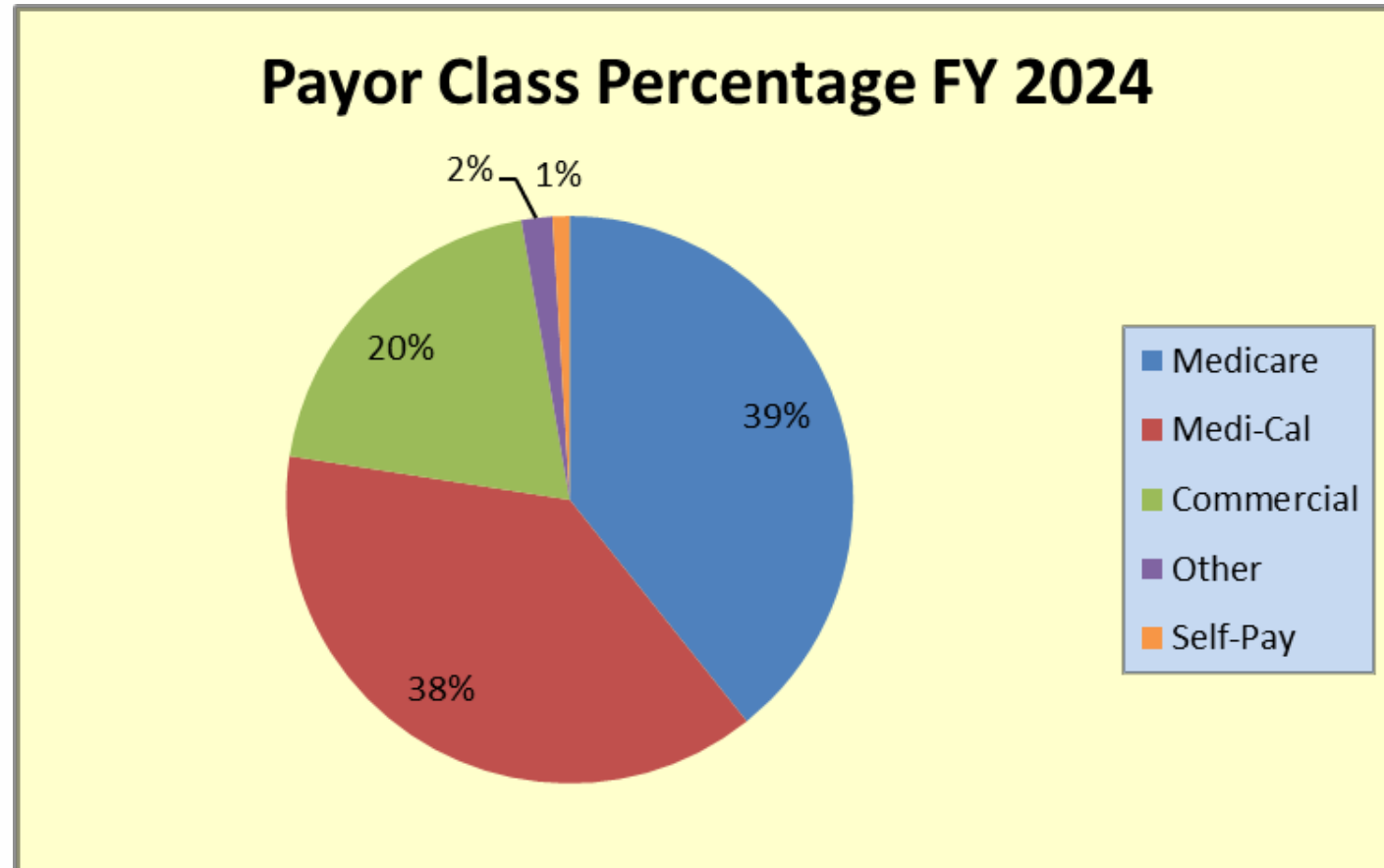
Statement of Income – Year To Date (in thousands)

December 2023 YTD	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
Revenues					
Gross Inpatient Revenue	\$ 755,951	\$ 771,641	\$ 711,253	\$ 44,698	6.3%
Gross Outpatient Revenue	333,230	338,874	312,386	20,844	6.7%
Total Gross Patient Revenue	1,089,180	1,110,515	1,023,638	65,542	6.4%
Deductions from Revenue	(869,766)	(888,406)	(812,315)	(57,450)	7.1%
Net Patient Revenue	219,415	222,110	211,323	8,092	3.8%
Supplemental Funds/Settlements	24,660	34,892	34,492	(9,832)	(28.5%)
Other Operating Revenue	8,053	8,841	7,844	209	2.7%
Total Operating Revenues	\$ 252,127	\$ 265,843	\$ 253,659	\$ (1,532)	(0.6%)
Expenses					
Productive Salaries	\$ 91,660	\$ 91,716	\$ 87,875	\$ 3,785	4.3%
Non-Productive Salaries	17,302	16,213	17,128	175	1.0%
Nursing Contract Labor	9,301	6,377	13,325	(4,024)	(30.2%)
Benefits	38,366	39,329	36,207	2,160	6.0%
Total Supplies	36,147	37,586	36,237	(90)	(0.2%)
Purchased Svcs	15,312	18,557	18,270	(2,958)	(16.2%)
Other	35,254	40,678	34,453	801	2.3%
Total Operating Expenses	\$ 243,343	\$ 250,457	\$ 243,495	\$ (151)	(0.1%)
EBIDA	\$ 8,784	\$ 15,386	\$ 10,164	\$ (1,380)	(13.6%)
<i>EBIDA Margin</i>	3.5%	5.8%	4.0%		
Depreciation and Amortization	13,281	11,127	10,697	2,583	24.1%
Interest Expense	3,005	2,930	3,059	(55)	(1.8%)
Operating Income (loss)	\$ (7,501)	\$ 1,330	\$ (3,592)	\$ (3,909)	(108.8%)
Investment Income (loss)	4,441	332	(119)	4,560	(3,824.0%)
Capital Contribution	45	67	-	45	0.0%
NET INCOME (LOSS)	\$ (3,016)	\$ 1,728	\$ (3,712)	\$ 696	18.7%
<i>Income from Operations Margin %</i>	-3.0%	0.5%	-1.4%		
<i>Operating EBIDA %</i>	3.5%	5.8%	4.0%		
<i>Excess Margin %</i>	-1.2%	0.7%	-1.5%		

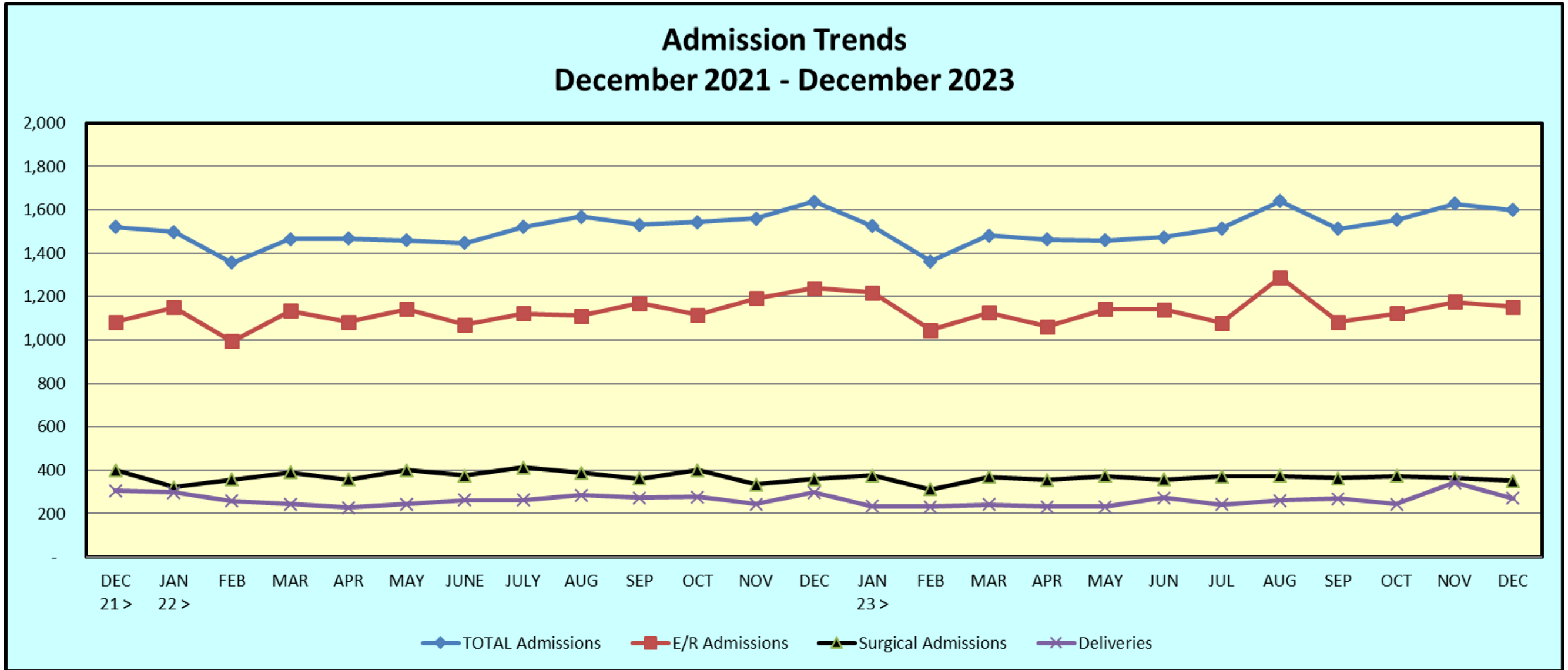
Payor Mix Graph

Payor Mix (Gross Charges)

Medicare	39.3%
Medi-Cal	38.2%
Commercial	19.8%
Other	1.8%
Self-Pay	1.0%



Admission Trends December 2021 – December 2023



Volumes – December 2023

December 2023	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>					
I/P Surgeries Main	248	284	266	(18)	(6.8%)
I/P Surgeries WIP	103	93	94	9	9.6%
O/P Surgeries Main	255	277	251	4	1.6%
Total Surgeries	606	655	611	(5)	(0.8%)
IP GI Procedures	134	167	157	(23)	(14.6%)
OP GI Procedures	189	196	154	35	22.7%
Total GI Procedures	323	363	311	12	3.9%
IP CC/IR/EP Procedures	97	89	90	7	7.8%
OP CC/IR/EP Procedures	55	68	60	(5)	(8.3%)
Total CC/IR/EP Procedures	152	157	150	2	1.3%
Trauma Cases	133	129	129	4	3.1%
E/R Visits	10,195	10,844	10,453	(258)	(2.5%)
E/R Admits	1,152	1,193	1,239	(87)	(7.0%)
E/R Conversion to I/P %	11.3%	11.0%	11.9%	-0.6%	
E/R Admits to Total Admits %	72.0%	76.1%	75.6%	-3.5%	
Deliveries	270	268	298	(28)	(9.4%)

Volumes – December 2023 (continued)

December 2023					
	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>					
Acute Discharges	1,599	1,567	1,639	(40)	(2.4%)
Adjusted Discharges	2,256	2,261	2,303	(47)	(2.0%)
Acute Patient Days	7,651	7,433	7,752	(101)	(1.3%)
Adjusted Patient Days	10,793	10,685	10,894	(101)	(0.9%)
Observations (as Patient Days)	72	54	33	39	118.2%
Average Daily Census	247	240	250	(3)	(1.2%)
Adjusted Occupied Bed	348	345	351	(3)	(0.9%)
General Acute LOS	4.78	4.74	4.73	0.06	1.2%
General Acute CMI	1.57	1.57	1.56	0.01	0.6%
Medicare Acute LOS	6.33	5.70	5.65	0.68	12.0%
AVH GM LOS	4.37	4.00	3.76	0.61	16.2%
CMS GM LOS	4.22	4.20	4.10	0.12	2.9%
Medicare CMI	2.34	2.27	2.07	0.27	13.0%

Volumes – Year To Date

December 2023 YTD	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>					
I/P Surgeries Main	1,605	1,688	1,688	(83)	(4.9%)
I/P Surgeries WIP	593	552	570	23	4.0%
O/P Surgeries Main	1,715	1,645	1,652	63	3.8%
Total Surgeries	3,913	3,885	3,910	3	0.1%
IP GI Procedures	855	992	983	(128)	(13.0%)
OP GI Procedures	1,301	1,164	1,126	175	15.5%
Total GI Procedures	2,156	2,156	2,109	47	2.2%
IP CC/IR/EP Procedures	519	528	510	9	1.8%
OP CC/IR/EP Procedures	384	404	359	25	7.0%
Total CC/IR/EP Procedures	903	932	869	34	3.9%
Trauma Cases	818	768	775	43	5.5%
E/R Visits	59,394	64,364	63,993	(4,599)	(7.2%)
E/R Admits	6,900	7,080	6,949	(49)	(0.7%)
E/R Conversion to I/P %	11.6%	11.0%	10.9%	0.8%	
E/R Admits to Total Admits %	73.0%	76.1%	74.2%	-1.2%	
Deliveries	1,625	1,590	1,639	(14)	(0.9%)

Volumes – Year To Date (continued)

December 2023 YTD	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Volumes</u>					
Acute Discharges	9,446	9,300	9,362	84	0.9%
Adjusted Discharges	13,613	13,420	13,477	136	1.0%
Acute Patient Days	44,870	44,117	43,899	971	2.2%
Adjusted Patient Days	64,650	63,420	63,159	1,491	2.4%
Observations (as Patient Days)	297	320	292	5	1.7%
Average Daily Census	244	240	239	5	2.1%
Adjusted Occupied Bed	351	345	343	8	2.4%
General Acute LOS	4.75	4.74	4.69	0.06	1.3%
General Acute CMI	1.52	1.57	1.54	(0.02)	(1.3%)
Medicare Acute LOS	6.16	5.70	5.63	0.53	9.4%
AVH GM LOS	4.07	4.00	3.85	0.22	5.7%
CMS GM LOS	4.03	4.20	4.24	(0.21)	(4.9%)
Medicare CMI	2.15	2.27	2.22	(0.07)	(3.2%)

Labor Metrics – December 2023

December 2023					
	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Labor Metrics</u>					
FTEs: Productive (Excluding Registry and Nursing)	1,273	1,320	1,259	14	1.1%
FTEs: Productive (Employee Nursing Exc Reg)	576	618	595	(19)	(3.1%)
FTEs: Non-Productive	448	321	401	47	11.7%
FTEs: Nursing Contract Labor	62	50	57	5	9.4%
FTEs: Total	2,359	2,310	2,312	47	2.0%
Productive FTEs / AOB	5.49	5.77	5.44	0.05	1.0%
Paid FTEs / AOB	6.78	6.70	6.58	0.20	3.0%
FTEs Contract Labor as % of FTEs Total Labor	2.6%	2.2%	2.5%	0.2%	
Labor Cost as % of Net Patient Revenue	73.9%	68.5%	77.4%	(3.5%)	
Labor Cost as % of Total Oper Exp	66.1%	60.8%	63.4%	2.7%	
Employee Cost as % of Net Patient Revenue	70.1%	65.6%	72.8%	(2.7%)	
Employee Cost as % of Total Oper Exp	62.7%	58.2%	59.6%	3.1%	
Employee Nursing Cost as % of Labor Cost	41.6%	41.4%	42.2%	(0.6%)	
Employee Nursing Cost as % of Net Patient Revenue	30.7%	28.4%	32.6%	(1.9%)	
Employee Nursing Cost as % of Total Oper Exp	27.5%	25.2%	26.7%	0.7%	
Physician Cost as % of Net Patient Revenue	7.8%	8.8%	9.1%	(1.2%)	
Physician Cost as % of Total Oper Exp	7.0%	7.8%	7.4%	(0.4%)	
Benefits as % of Labor (Excluding Registry)	39.4%	35.6%	43.0%	(3.6%)	

Labor Metrics – Year to Date

December 2023 YTD	Actual	Budget	Last Year	Last Year Variance	Last Year Variance %
<u>Labor Metrics</u>					
FTEs: Productive (Excluding Registry and Nursing)	1,344	1,320	1,319	25	1.9%
FTEs: Productive (Employee Nursing Exc Reg)	602	618	610	(8)	(1.3%)
FTEs: Non-Productive	337	321	327	10	3.1%
FTEs: Nursing Contract Labor	71	50	95	(24)	(25.2%)
FTEs: Total	2,354	2,310	2,351	3	0.1%
Productive FTEs / AOB	5.74	5.77	5.90	(0.16)	(2.6%)
Paid FTEs / AOB	6.70	6.70	6.85	(0.15)	(2.2%)
FTEs Contract Labor as % of FTEs Total Labor	3.0%	2.2%	4.0%	(1.0%)	
Labor Cost as % of Net Patient Revenue	71.4%	69.2%	73.1%	(1.7%)	
Labor Cost as % of Total Oper Exp	64.4%	61.3%	63.5%	0.9%	
Employee Cost as % of Net Patient Revenue	67.1%	66.3%	66.8%	0.3%	
Employee Cost as % of Total Oper Exp	60.5%	58.8%	58.0%	2.6%	
Employee Nursing Cost as % of Labor Cost	40.6%	41.4%	40.6%	0.0%	
Employee Nursing Cost as % of Net Patient Revenue	29.0%	28.6%	29.7%	(0.7%)	
Employee Nursing Cost as % of Total Oper Exp	26.2%	25.4%	25.8%	0.4%	
Physician Cost as % of Net Patient Revenue	7.5%	7.8%	7.7%	(0.2%)	
Physician Cost as % of Total Oper Exp	6.8%	7.0%	6.7%	0.1%	
Benefits as % of Labor (Excluding Registry)	35.2%	36.4%	34.5%	0.7%	

Debt Covenant Requirements

December 2023 YTD	Actual	Requirement	Last Year	Last Year Variance
<u>Bond Covenant Requirements</u>				
Days Cash on Hand	123.0	55.0	116.0	7.0
Debt Service Coverage	2.12	1.20	2.15	(0.03)

AVOIC



December 2023

Calendar YTD December 2023

	December 2023			Calendar YTD December 2023		
	Actual	Budget	Budget Variance	Actual	Budget	Budget Variance
<u>Net Patient Revenues</u>	\$ 1,425,136	\$ 1,682,492	\$ (257,356)	\$ 16,158,558	\$ 16,425,279	\$ (266,721)
<u>Net Income (Loss)</u>	\$ (108,036)	\$ 105,089	\$ (213,125)	\$ (2,123,083)	\$ 415,560	\$(2,538,643)

Thank you

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Antelope Valley
Medical Center